

SEEDCO, New York, NY
Chief Executive Officer and President

Founded in 1987 as a national community development intermediary to revitalize inner cities, Seedco works with local partners to create economic opportunities for low-income people. Seedco employs a model of *access, security and mobility* for low-income individuals, families and communities to enable people to leave poverty and take steps to move toward economic prosperity. Seedco and its subsidiary – Seedco Financial Services (SFS), a national community development financial institution – are uniquely equipped to design and implement innovative programs and financial products characterized by meaningful community involvement and accountability for outcomes.

The Chief Executive Officer and President will provide Seedco leadership, vision and strategic direction, oversee its day-to-day operations, and raise its visibility. Reporting to the Board, the CEO and President will be responsible for protecting the fiscal soundness of Seedco and SFS, including developing and implementing strategies, products and programs consistent with the organization's mission. He/she will manage a diverse, dedicated and highly-motivated staff within a complex organization. The CEO and President will be responsible for all fundraising, strategic planning and programmatic innovation. In addition, he/she must serve as the spokesperson for Seedco with a national voice on policy matters.

He/she will have to some degree: proven leadership, managerial, problem-solving and strategic planning capabilities; senior-level experience overseeing financial and management systems of a complex multifaceted organization; a proven track record as an effective fundraiser who can secure funding from diverse sources; the ability to market products to commercial enterprises; knowledge of credit management, risk analysis and the underwriting process; a record of accomplishment as an entrepreneurial leader adept at analyzing and formulating disparate information into sound, well-organized plans; a background in human/social services, with strong programmatic and policy expertise; familiarity with New York City and, in particular, New York City government; capacity for public leadership and a demonstrated ability to work effectively with and influence a broad range of people; credibility and stature with a national perspective; ability to assess/evaluate effectiveness of the organization and implement and enhance systems where necessary; a practiced and sophisticated grasp of governance issues and an ability to work effectively with two boards; outstanding oral and written communications skills.

Requests for a complete position description, applications (including a cover letter and résumé) and nominations are welcomed at seedco@phillipsoppenheim.com.

Seedco
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PHILLIPS OPPENHEIM